

Oct 30 03 12:41p

Allegiant Air

702-910-9759

p. 1



3301 N. Buffalo Drive, Suite B-9 • Las Vegas, NV 89129
Phone: (702) 851-7300 • Fax: (702) 851-7301

October 30, 2003

Robert F. Selig, AAE
Executive Director
Capital Region Airport Authority
4100 Capital City Blvd
Lansing, MI 48906

Re: Runway Extension

Dear Mr. Selig:

This letter is to confirm our discussion about a necessary extension to runway 10R - 28L at the Capital City Airport in Lansing.

As you are aware, Allegiant Air began service from Michigan, through the Capital City Airport in Lansing, to Las Vegas, Nevada, on July 10th of this year. We are operating the service with MD83 aircraft with a seating capacity of 161 seats. Our present schedule is four round trip flights per week. The success of this service during the first 90 days of operation indicates the strong possibility of expanding the flight schedule to Las Vegas, as well as adding service to new destinations in 2004.

Allegiant Air has really one constraint with the service for the Capital City Airport and that is the length of the Airport's main runway. The present length of 7250', combined with the long stage length, does not permit the operation of a fully loaded MD83 to destinations like Las Vegas. Allegiant currently limits the airplane to 140 passengers, thus reducing the aircraft's gross operating weight. Of course, this results in significantly reduced revenues and potential profits.

Therefore, this letter formally requests that the Airport Authority initiate efforts to extend the Airport's main runway (10R - 28L) to a minimum of 8000' next year to ensure the safe and efficient departures of MD83 aircraft. It is important to note that Allegiant's operating criteria for the MD83 prefers a runway length exceeding this 8000' minimum. We understand that the current Airport master plan anticipates a much longer runway in the future. Accordingly, Allegiant Air encourages the Airport Authority to continue to plan for a runway with an ultimate length of 8500' to 9000' over the next 3 - 5 years. We understand that construction of a runway extension to meet that ultimate planned length would require the relocation of a roadway at significantly higher costs. Thus, we support an interim extension to the 8000' length initially.

Your immediate consideration of this request is greatly appreciated. Please contact us if additional information is desired.

Sincerely,

Andrew C. Levy
Managing Director
702-851-7306

www.allegiantair.com